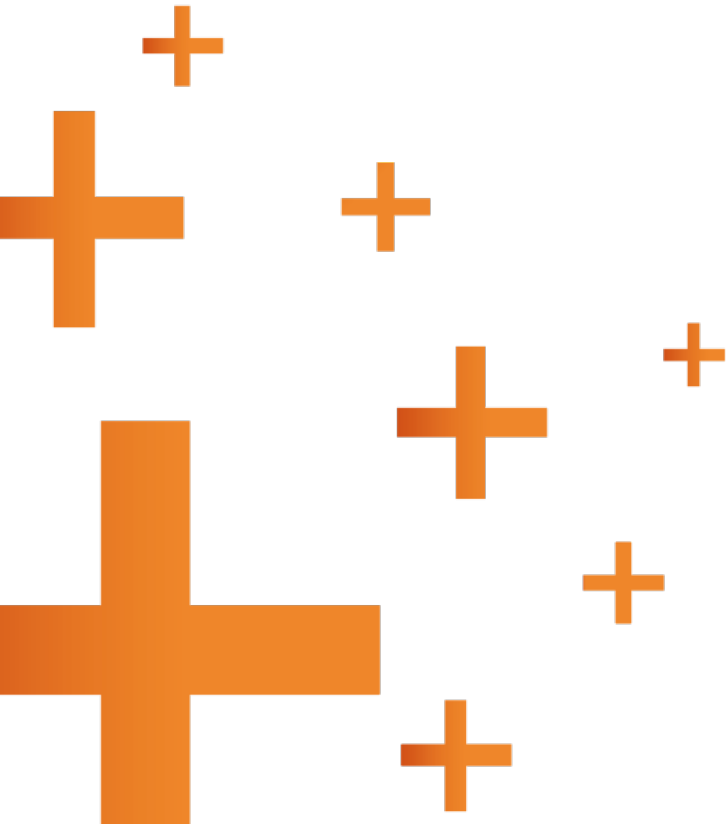


# Enerpoint LED presentation

Matti Lipsanen



# enerpoint<sup>o</sup>

SAVING ENERGY - CREATING COMFORT

## Enerpoint in brief

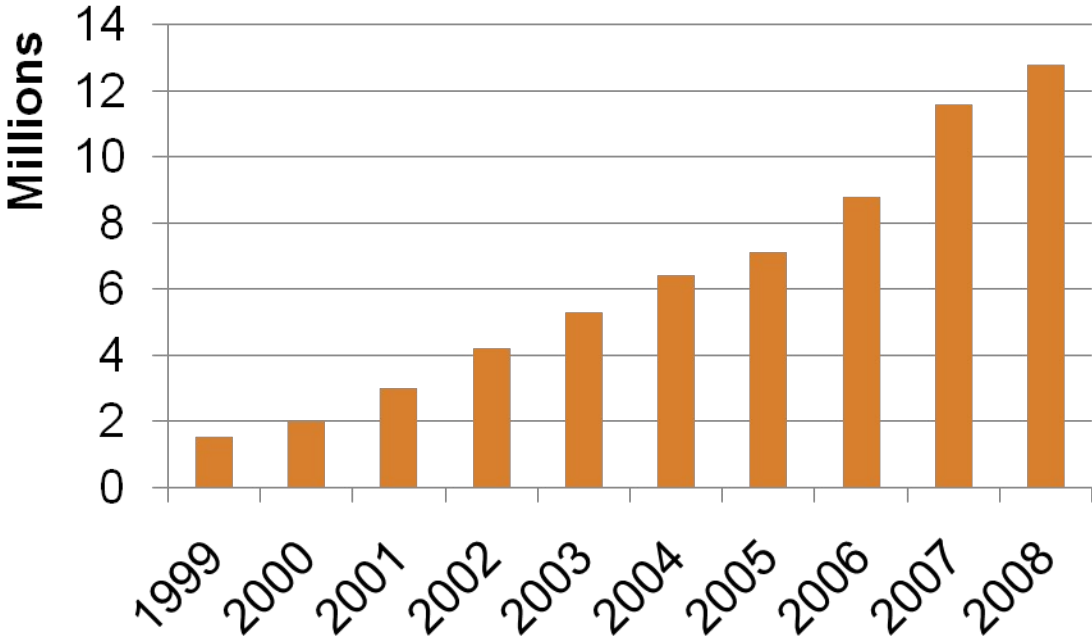
- + Enerpoint is the the leading company in Northern Europe focused on control systems for the building industry, temperature regulation and LED solutions
- + Annually we manufacture almost 1 000 000 products and design over 30 new designs. We have 800 active products and the median volume is 1000 pcs/year for a single product
- + Turnover 12 m€ in 2009,
- + The company was founded in 1980 in Rauma. Currently we offer design and manufacturing services from our Rauma, Kuressaare, Orissaare, Göteborg and Shenzen sites to our customers in Scandinavia, Middle Europe, Russia and China
- + Certified Philips Lumileds Solutions Partner since 2006



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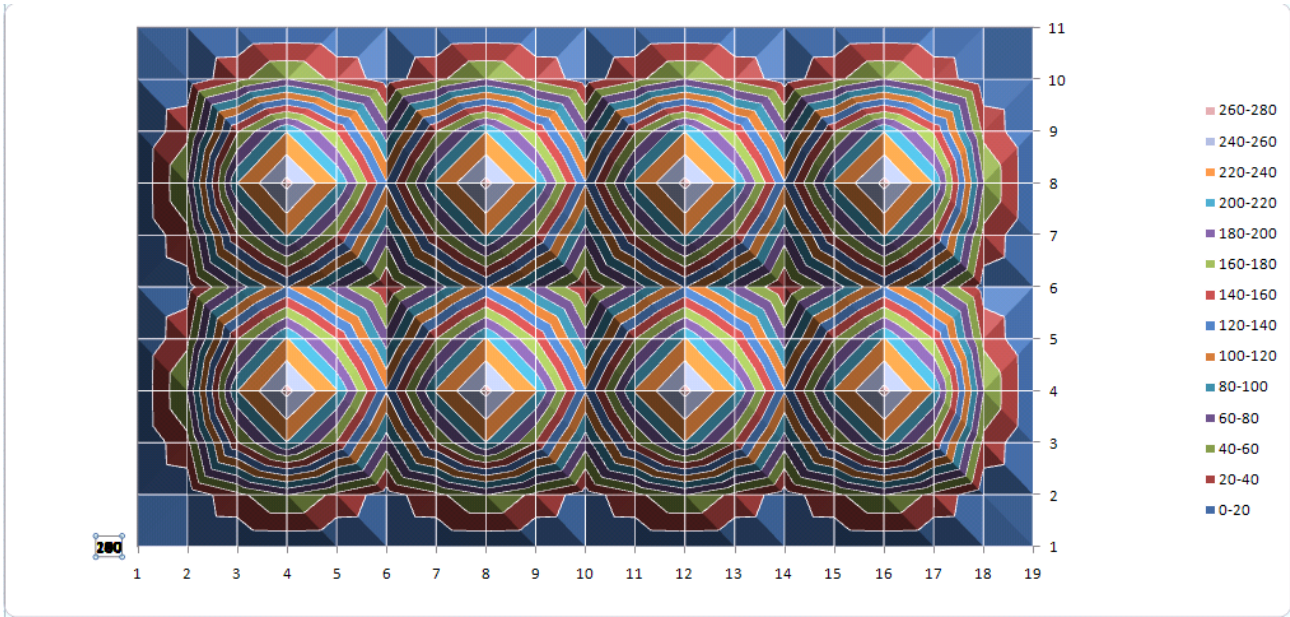
# Growth



## Financial Status

- + Credit rating for all companies good, AA to AAA
- + 30.6.2008 Equity ratio of group 46% (2007 36%). 53% incl. capital loans
- + 30.6.2008 Gearing 16% (0,5% excl. capital loans)

## Design target



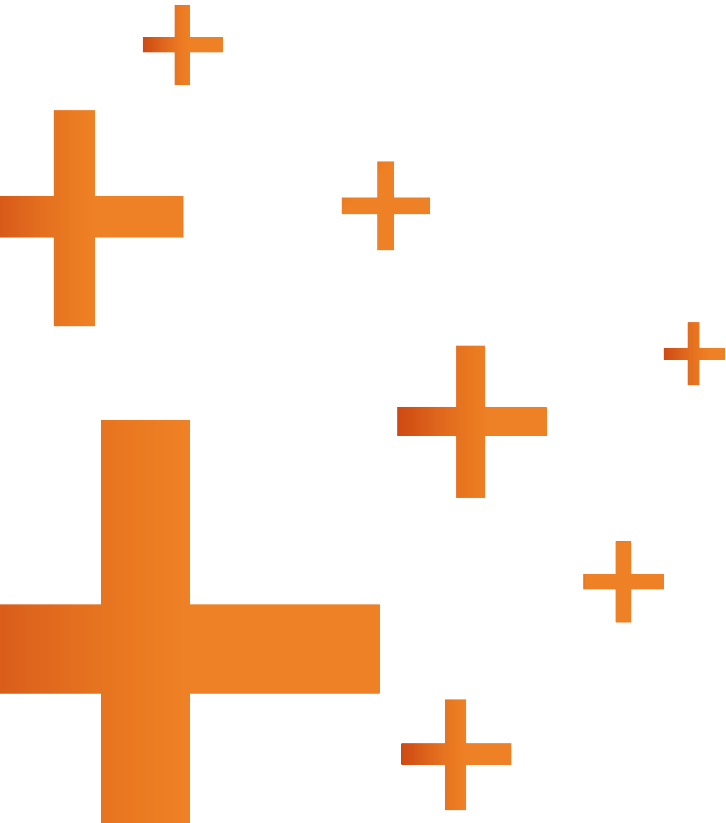
## Outcome

- High efficiency  
Enerpoint optics > 70% of  
Light goes to beam
- Simulations = outcome
- 70% reduction in  
power consumption
- Estimated life time  
> 8 years



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